



Join
the
team

The Wynne-Jones Training Academy is looking for **graduates just like you...**

Who are Wynne-Jones?

We are a vibrant, dynamic, modernising and fast-moving Intellectual Property (IP) firm with an enthusiastic, talented and highly motivated team of positive and like-minded individuals. We have been helping clients to protect their IP for over 50 years and we are one of the fastest growing IP firms in the UK.

Wynne-Jones has many competitors who offer similar intellectual property services. How does Wynne-Jones stand out? We talk directly to our clients in an approachable and no nonsense manner. We are informal, fun and friendly-like a cool, knowledgeable professor. This is the Wynne-Jones way.

At Wynne-Jones we pride ourselves on the forward-thinking environment that we have created. Our working environment is continuously evolving and we are far removed from what you

might find in a traditional IP firm. Our environment encourages career progression, professional development, contribution and inclusion in on-going projects whilst at the same time ensuring all staff feel supported and able to thrive.

Through our reputation and strong commitment to client care, we work with many exciting clients all over the world including individual inventors, world-renowned blue-chip organisations, Russell Group Universities and SME's who are at the forefront of innovation.

As a trainee patent attorney under the Wynne-Jones Training Academy, you'll get to work with inventors at the cutting edge of technology and household brands. Read more on the Wynne-Jones Training Academy on page 7.

**A selection of clients
that we work with:**



Our UK Offices

Together, the teams across our offices are united in their mission to achieve the goals of Wynne-Jones.

1 London
Level 17, Dashwood House
69 Old Broad Street
London
EC2M 1QS
T : +44 (0)20 3146 7888
EFax : +44 (0) 1242 224 183
E : london@wynne-jones.com

3 Cheltenham
Essex Place
22 Rodney Road
Cheltenham
GL50 1JJ
T : +44 (0) 1242 267600
EFax : +44 (0) 1242 224 183
E : cheltenham@wynne-jones.com

2 Cardiff
Ground Floor, Capital Building
Tyndall Street
Cardiff
CF10 4AZ
T : +44 (0)29 2130 3360
Efax: +44 (0) 1242 224 183
E : cardiff@wynne-jones.com

4 Telford
e-Innovation Centre
University of Wolverhampton
Priorslee
TF2 9FT
T : +44 (0) 1952 930 123
Efax: +44 (0) 1242 224 183
E : telford@wynne-jones.com



Expand your horizons

Wynne-Jones part owns AIPEX BV- a pan-European IP law firm along with several other IP firms in key European countries such as Germany, France, Holland, Poland, Spain, Hungary, Italy and Norway. As a trainee patent attorney with Wynne-Jones, you'll get opportunities to:

Work with AIPEX accounts and gain experience in working with large IP portfolios.

Take part in the AIPEX trainee exchange programme.

Meet and share best practice with other trainees and qualified attorneys in the AIPEX firms.



Redefining the IP profession with the Wynne-Jones Training Academy...

What is the Training Academy and what makes it second to none?

The Wynne-Jones Training Academy is a dynamic programme developed to provide training in both IP law and business management. Whilst on the programme, you will follow an internally developed, structured scheme that aims to get the best from you to achieve your ambitions.

The programme involves a detailed training plan delivered through on-the-job training and specific training modules. The training modules will cover the following areas:

- > *Intellectual Property (IP) Law & Practice leading to UK & European professional qualifications in Patent Examination Board Examinations (PEB) through the Chartered Institute of Patent Attorneys (CIPA) and European Qualifying Examination (EQE) through the European Patent Office (EPO).*
- > *General business skills*
- > *Patent Law and Practice*
- > *Finance*
- > *Managerial/interpersonal skills*
- > *Business Development and Marketing*
- > *Client Relationship Management and Client Experience*

We have individuals with a wide range of expertise in-house to support you throughout your training with us.

Our collaborative approach means that those on the programme are thoroughly supported to ensure that you are best prepared for examinations and real-life practice.

Alongside your training in legal knowledge, we will also give you substantial business training and support to ensure that you become a well rounded IP attorney. As part of the Academy, you will be exposed to a commercial and business environment much earlier than your peers in other IP firms, meaning you will develop your IP practice management skills more quickly.

You will get:

- An assigned mentor during the duration of your training
- Structured training programme
- A collaborative and supportive environment
- Exposure to a commercial and business environment equipping you with commercial skills and knowledge
- Exam support
- Study leave
- Training costs included as part of your training package.

Overview of training programme

year

01

During your first year you will have access to relevant webinars, tutorials and external courses/seminars to support your learning. At the start of the third quarter you will begin preparation to sit the PEB Foundation exams. You will then sit these exams at the end of the fourth semester. In the meantime you will go through various in-house training and support workshops to develop your knowledge of IP and how Wynne-Jones functions as an IP firm.

You will receive training in:



Patent law
& practice



General IP law
& practice



Marketing
& Business
Development



Case
Management



Finance

- You'll shadow your team leader and specialist team
- You'll also have placements in various departments to gain an overview of how an IP firm works.

Exams and Revision

- Prepare for the PEB Foundation exams
- Attend revision courses
- In-house tutorials.

+ This marks your first steps in training to become a qualified Chartered Patent Attorney (CPA).

year

02

During your second year you will have the same learning structure as the first year. However, you will begin to start developing your business and professional skills as an Attorney through internal workshops from our Marketing and Business Development departments. You will sit the first round of PEB Foundation exams in the first quarter.

You will receive training in:



Patent law
& practice



General IP law
& practice



Marketing
& Business
Development



IP insurance



Finance



Planning &
Organisational skills

Exams and Revision

- Prepare for remaining PEB Foundation exams
- Sit first round of PEB Foundation exams
- Attend revision courses
- In-house tutorials.

Overview of training programme

year

03

During your third year you will begin training to qualify as a European Patent Attorney by taking the European Qualifying Examination (EQE) administered by the EPO. You will sit the remaining PEB Foundation exams in the first quarter and in the second quarter. You will begin to truly develop a comprehensive set of business skills and you will start practicing like an actual Patent Attorney.

You will receive training in:



Patent law & practice



General IP law & practice



Marketing & Business Development



General business management



Interpersonal skills



Managerial skills

Exams and Revision

- Sit second round of PEB Foundation exams
- By now you have trained for 2 years and will take the Pre-European Qualifying exam (Pre EQE)
- Begin preparation for PEB Diploma exams
- Attend revision courses
- In-house tutorials.
- + In year three you will start your training to qualify as a European Patent Attorney (EPA) as well as a Chartered Patent Attorney (CPA).

year

04

During your fourth year you will begin to develop into an independent and aspiring Patent Attorney. We will take you through workshops and sessions that train you to the same level of skill as our partners in the areas of business decision making, client care and managerial skills. You will take the first round of PEB Diploma exams in the first quarter and the EQE exam in the second quarter. By now you will be deciding the direction of your career. The final round of PEB Diploma exams will be in the first quarter of Year 5.

You will receive training in:



Patent law & practice



General IP law & practice



Marketing & Business Development



Finance



Client Management



Managerial skills

Exams and Revision

- Sit PEB Diploma exams
- By now you have trained for 3 years and will take the European Qualifying exam (EQE)
- Attend revision courses
- In-house tutorials.
- + You will become a qualified UK & European Patent Attorney once you have passed all exams and training modules.



CHRISTINA'S JOURNEY



CHRISTINA SCHIAVONE

European Patent Attorney (Engineering team)
2015-2016 training academy intake
+ Studied BSc (Hons) Geology & Petroleum Geology
and BSc Physics

"Right now I am in the 4th and final year of the training academy. Compared to the other years, I am taking on more and more responsibility for cases. Even though I am still supervised, I am expected to delegate work to more junior trainees, and then check their work accordingly. I also have more direct contact with clients, via email, telephone and face-to-face. I have even had the opportunity to lead client meetings. I also deal with a lot of new enquiries, such as advising potential new clients on the patent process and how we can support them through that.

The training at Wynne-Jones IP has been second-to-none. The training academy provides both technical and moral support through the exam seasons. I have regular tutorials to discuss, past papers, key issues and exam technique. It can be quite tough juggling work and study, so the partners always ensure our caseloads are reduced in the lead up to exams in order to ease pressure. Outside of exam season, we receive invaluable training in, for example, business development, marketing, networking, accounts. This helps us to understand the various aspects of the business, such that at the end of our training we will be well-rounded patent attorneys capable of running our own practice.

Three things that I've learnt throughout my training:

1. Sometimes the workload can get a bit overwhelming, and in these situations it is important to ask for help and delegate work where possible.
2. The job never really ends, there's always something to do. It is important to take breaks, and have a healthy work-life balance (particularly during exam season), or else burnout is inevitable.
3. It doesn't matter how experienced you are, or how many exams you've passed, there is always something new to learn.

My one key piece of advice I would give to you is:

Don't let the thought of more exams put you off applying for a job as a trainee patent attorney. It is tough, but you will be fully supported, and you will not be expected to take any exams that you are not ready for. There is also no time limit within which you need to qualify, so you are free to take the exams at your own pace.

Who are Wynne-Jones looking for?

We have the opportunity for two graduates to join us in the training academy from September 2019:

Two trainees to join us in our engineering teams

You must be on track to receive a 2:1 or above in mechanical engineering, electrical engineering or related degrees.

Your final year must be 2018/2019 with a view to completing your degree before September 2019.

What's involved?

- > You'll be working with cutting edge innovators and brands to advise them on the protection and enforcement of the core intellectual property rights integral to their business
- > You'll also be drafting, filing and prosecuting UK, European & other foreign patent applications so high levels of accuracy, an excellent attention to detail and an ability to work to tight deadlines are key
- > You'll be constantly challenged and continuously learning
- > And you'll still be using your degree without being in a lab
- > All whilst working towards your European Patent (EP) & Chartered Patent Attorney (CPA) qualifications to become a fully fledged Patent Attorney

INTERESTED?

For a full rundown of what we're looking for in a trainee patent attorney, please go to:
<http://www.wynne-jones.com/the-wynne-jones-ip-academy/graduates/>

What's it like being part of the Wynne-Jones Training Academy?

Read about Rebecca's experience.



REBECCA QUINEY
Senior Trainee Patent Attorney (Life Sciences team)
2015-2016 Training Academy intake
+ Studied BSc Biochemistry at the University of Bristol

"I originally joined Wynne-Jones IP in 2014 as an administrative assistant, looking to gain experience in Intellectual Property with a view to becoming a trainee patent attorney. My short time in this role cemented in my mind that that this was the profession for me and I applied to join the training academy in 2015. As a trainee patent attorney, you get to combine an interesting and unique blend of technical, legal and commercial understanding with the aim of attaining the best protection possible for your client's inventions. One of my favourite things about the job is that I am constantly faced with new challenges. Every day I will be working on a different invention and I enjoy the challenge of trying to understand what distinguishes each one from everything that has previously been disclosed in the relevant field. Everyone at Wynne-Jones is friendly and approachable and I have felt supported throughout my training both by our qualified attorneys and my fellow trainees. The training academy provides a structured path to qualification and as part of the training academy I am receiving not only the legal training required to pass my exams but also business and marketing training which I believe will help me to become a well rounded attorney able to run a successful practice."

Day in the life



08:00

Have breakfast, leave house, 35 minute commute to work.



08:35

Check and respond to emails and checking to do list for the day.



09:00

Prepare response to exam report in line with client's instructions.



10:00

Attend weekly team meeting to go through all upcoming deadlines and allocate work within the team.



14:30

Review official letter from the European Patent Office (EPO) and advise client on the next steps.



13:30

Attend training tutorial.



12:30

Take time out for lunch, grab a bite to eat, take a stroll.



11:00

Finalise response to exam report and file with the UK IPO.



10:30

Follow up on actions from team meeting plus checking and responding to emails.



15:30

Meet with client to discuss their invention.



16:30

Follow up from client meeting plus preparing responses to emails. Checking all deadlines for the day have been met.



17:00

Leave the office and head to the gym to take part in a gym class.



18:30

Gym class finished then head home for the evening.



19:00

Have dinner and relax for the rest of the evening.





Want to get an insight into what life is like in the IP profession?

Check out
wynne-jones.com/tales-of-a-trainee

How do I Apply?

Apply online via the Wynne-Jones training academy page.

We must receive your application by midnight on the **31st December**.

What happens after I have applied?

Interviews will take place from the 14th January 2019 with offers being made to successful applicants at the end of January 2019.

Please keep an eye out for an email from us.

If you have any questions about the training academy, get in touch with us at: careers@wynne-jones.com or telephone: **01242 267 600**.

If you still want to use
your degree then the
**IP profession is a career
worth considering.**

Talk to us

We'll be on hand to answer your questions and give you insights on what makes a career in IP worth considering after graduating.

T: 01242 267 600 | **E:** careers@wynne-jones.com

W: www.wynne-jones.com/the-wynne-jones-ip-academy/graduates
